

MEMORANDUM OF COOPERATION
TECHNOLOGICAL CLUSTER OF
METAL ENTERPRISES OF WESTERN MACEDONIA

ARTICLE 1c

The signatories accept the terms of this Memorandum of Cooperation for the Technological Cooperative Formation of the Metal Enterprises of Western Macedonia under the distinctive title "MetalManu".

ARTICLE 2h

SEA-REGION-DURATION

The Representative Bodies of the participants in this Memorandum of Understanding are located in Koila Kozani and specifically at the Technological Research Center of TEI of Macedonia, in the region of Western Macedonia.

The duration of the Memorandum is indefinite.

ARTICLE 3c

PURPOSE

The purpose of the Memorandum is:

1) The creation of a specialized Technology Cooperative Formation of Metal Enterprises in Western Macedonia, which will improve the competitiveness, innovation and sustainability of the enterprises in the sector, will strengthen the local, regional and national economy and ensure a safe and dynamic employment environment.

At the same time, the objectives of the Memorandum of Cooperation include:

- 1) The promotion of the financial interests of its members, and in particular their smooth and lasting supply - on terms more favorable than those prevailing in free trade - with all kinds of raw materials and all related products, machines, tools and other products in general Their disposal is permitted in order to ensure the normal and complete sufficiency of the above mentioned species and to ensure the necessary conditions and conditions for the operation of the metal enterprises with the sole purpose of providing the best possible service the Memorandum of States,
- 2) The conclusion of exclusive agency contracts for the whole region of Macedonia with any industry or factory and importing export firm or office.
- 3) The general adoption of any measure aimed at the economic, moral and intellectual development of the partners. In particular, it organizes lectures and seminars for the transfer of technical knowledge and new technical scientific applications to members, for the advancement and improvement of the professional and scientific level of members, to organize excursions in the interior and abroad of entertainment or scientific character, as well as all kinds of cultural events For the moral and spiritual development of the members.

The goals of the Technological Cooperative Formation of Western Macedonia Metal Enterprises include:

- Improving the production process and the quality of products and services,
- Enhancing competitiveness, research and innovation,
- The development of new products and services tailored to the international market,

- Enhanced extroversion and access to new markets,
- Creating a dynamic and secure working environment and increasing employment.

Article 4c

The Object of the Technological Cooperative Formation

A core mission of the Technological Cooperative Formation is the effective fulfillment of its purpose and objectives.

Indicatively, the subject and its activities include:

Interconnection and the emergence of synergies between business□ (Business Angels promotion, joint research projects, development of common functions, creation of new sustainable business models, etc.)

The design and implementation of applied research, technology and innovation programs,□

Development of new products and patents,□

Implementation of National and Community Programs,□

Actions to promote and promote products and services,□

Organization and participation in scientific conferences, workshops, and dissemination of information to industry,□

Promotion of participation in business missions to improve extroversion and penetration into new markets,□

Actions for the utilization of laboratory infrastructures and scientific potential,□

The coordination of the actions of obtaining modern and complete□ laboratory equipment for the control and certification of materials and products,

Promotion of common testing and certification procedures for□ materials and products (material resistance, analyzes, non-destructive testing, energy inspections, quality systems, etc.)

Continuous monitoring, updating and adaptation to technological developments and industry trends,□

Developing partnerships and networking with scientific organizations and other actors at national and international level,□

Coordination of the interconnection of students' practical training programs with the needs of enterprises,□

Provision of technical training and education to the workforce and managers,□

Continuous scientific support and advice on various issues related to the development of the industry.□

ARTICLE 5c

MEMBERS

Members of this Memorandum of Understanding can become enterprises (irrespective of their legal form), scientific organizations, collective and other organizations active in the metal industry in the region of Western Macedonia and accept the terms hereof.

Indicatively, they can participate:

- Businesses in the industry,
- Technological Research Center (KTE) of Western Macedonia, as Coordinator,
- TEI of Western Macedonia,
- University of Western Macedonia,
- Chambers of Commerce (CCI, TEU, TEE),

- Sector Associations - Associations (SBSE, ...)
- ANKO SA,
- Relevant Bodies

ARTICLE 6c

INSTRUMENTS OF THE MEMORANDUM OF COOPERATION

The instruments of the MetalManu Metallurgical Metal Technology Association of Western Macedonia (CLUSTER) are:

- A) The Coordinator, who will be based in the Western Macedonia Macedonia Communist Party and will be elected by the 1st General Assembly of the members. The Coordinator will endeavor to achieve the present objectives in the interest of all members and will be assisted by:
- B) The Deputy Coordinator, who will be based in the Western Macedonia Macedonia Communist Party and will be elected by the 1st General Assembly of the members. The Deputy Coordinator shall replace the Coordinator in the event of his / her absence.
- C) The 5-member Scientific Group, which supports the objectives of the present and is also elected by the Assembly of Members. The Scientific Group may delegate responsibilities, as appropriate, to other scientific groups that it recommends and
- D) The Secretariat, designated by the Coordinator.

The term of office of these bodies shall be three years.

The convening of the General Assembly is carried out in accordance with the provisions of the Civil Code. The provisions of the CA shall also be applied in any case where there is an explanatory gap in the application of this Memorandum.

ARTICLE 7c

ACTIONS

The following groups of actions are recommended for the realization of the objectives and the achievement of the goal of the Technological Cooperative Formation of Enterprises from Western Macedonia:

1. An Action Plan and a Business Plan.
2. Update and Record Existing Status.
3. Creation of a Metal Sector Information System.
4. Implementation of Operational Action Plan Actions.
5. Evaluation - Review of Results.
6. Technical Support for the Implementation of the Program.

The above actions are promoted by the Coordinator and the Scientific Group, as well as by each member of the Memorandum of Cooperation separately.

The signatories to the Memorandum of Understanding:

A. Cooperating Entities

TECHNOLOGICAL RESEARCH CENTRE (TRC) OF WESTERN MACEDONIA

TEI of Western Macedonia
UNIVERSITY OF WESTERN MACEDONIA
DEVELOPMENT KOZANIS (ANKO)

COMMERCIAL & INDUSTRIAL CHAMBER OF COMMERCE (KE)
ECONOMIC CHAMBER OF COMMERCE (KOZANIS)
TECHNICAL CHAMBER OF GREECE (TEE), DEPARTMENT OF WESTERN
MACEDONIA
KOZANI PREFECTURE
PPC SA
Region of western Macedonia
MUNICIPALITY OF KOZANI

B. BUSINESS MEMBERS

- 1 EPAL KYRIAKIDIS KON / NOS KYRIAKIDIS KON / NOS
- 2 METAL IMPACT LITTLE CHRISOVALANTIS LITTLE CHRYSOVALANTIS
- 3 POLYTECHNIKI HAITAS DIMITRIOS CHAITAS DIMITRIOS
- 4 BROS KEHEAIDI BROS SA KEHEAIDIS KON / NOS
- 5 MITSIAKOU BROS OE MITSIAKOS IOANNIS
- 6 BOOKS TOGRIDES TOGRIDIS NIKOLAOS
- 7 VAMVAS KON / NOS & K. OE << BAMBAS FROST >> KON / NOS
- 8 GENERAL MECHANICS & COMMERCIAL SA KOVLAKAS CHRISTOS
- 9 EBITEM SA DEMERTZIDIS VASILIS
- 10 EL.YN. ZAROGIANNIS STERGIOS SA
- 11 ERGOMETAL & CO OPE KAPETOURIS CHRISTOS
- 12 KIKIS ENERGY SYSTEMS KIKIS MARKOS
- 13 KOUTSILAS NIKOLAOS & SIA OE KOUTSILAS NIKOLAOS
- 14 PART DIMITRIOS PART DIMITRIOS
- 15 KOZANIS MACHINERY SA MAVROPOULOS SAVVAS
- 16 MICHANOURGIKI OE SISMANIS I. KAPAGIANNIDOU E.
- 17 BALTATZIS-TOLIOPOULOS BALTATZIS-TOLIOPOULOS
- 18 NINIOTAS ILIAS NINIOTAS ILIAS
- 19 OIKOS AN. AE NOMOPOULOS ACHILLEAS
- 20 PAPANIDIS-PAPAIIOANNOU VE.ME.KAT PAPANIDIS IOANNIS-
PAPAIIOANNOU IOANNIS
- 21 PLIAKIS NAUM-SIATRAS OE PLIAKIS NAUM
- 22 RAOULOTECHNIKI AVEE - ASTIR AE BOUBONARIS IOANNIS
- 23 RAILWAY-MELAS D & S OE MELAS DIMITRIOS
- 24 STEFANIDIS & SON OE STEFANIDIS PANAGIOTIS
- 25 METAL COOPERATION DESTINATION OF ZOUS KOZOOMIS
- 26 TEK EPE LOUSIOS IOANNIS LOUSIOS CHRISTOS
- 27 METALLIC TECHNOLOGY IOANNA KALABOUKA
- 28 TSABDARIDIS LAZAROS TSABDARIDIS LAZAROS
- 29 TSIKOPOULOS VIOKAN TSIKOPOULOS IOANNIS

30 WINDOWS-VEMA KESOGLOU-EVRENIADIS
31 HATZOGLOU & SIA OE HATZOGLOU NIKOLAOS
32 HATZOPOULOS AE HATZOPOULOS NIKOLAOS
33 CHIOTIDIS KON / NOS CHIOTIDIS KON / NOS
34 A. EKENTRON EPE KOUTSONANOS ILIAS
35 KALDELIS KLEANTHIS PANAGIOTIS KALDELIS KLEANTHIS
PANAGIOTIS
36 VIOM.ME.KAT WESTENIADIS ABRAAM AND CO.
37 COOPERATION OF SUPPLIERS AND ALUMINUM KOZANIS